



International Shipping Agency, Inc.

Stevedoring & Terminal Services

March 2011



Corporate Profile

"We set the standards in the Caribbean stevedoring industry, celebrating 50 years of experience"



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Company Overview

International Shipping Agency, Inc. (Intership) is a stevedoring contractor and terminal operator, founded in 1961.

Intership is a wholly owned affiliate of Méndez & Company, who's been in business for over 100 years. Méndez & Co. is one of the major distributors of food and spirits and brands like Heineken, Miller, Johnnie Walker Black, and over 150 varieties of wines from all over the world. They also distribute products coming from the United States such as General Mills and others.

Terminal

Intership Terminal is located at Pier M C Street (final) Zona Portuaria, San Juan. **Our Terminal has the largest draft in the San Juan Bay, from 12.19 to 12.80 meters alongside. Although, San Juan Bay capacity is limited to 11.58 meter as certified by the US Coast Guard.**

Please note Terminal facilities and specifications (please see photo gallery):

- Land Area

- 68 acres

- ✎ Pier L – 20 acres completed on March 2009 at an approximated Cost of \$6.5M. These 20 acres will be handled exclusively by 2 RTG's size 7 plus 1 wide and 5 plus 1 high. (Please see photo gallery)
 - ✎ Piers M, N, O – 20 acres used exclusively for container storage, and 20 acres used exclusively for RORO equipment. 8 acres dedicated to handling dangerous cargo, reefer yard, and gate facilities.

- Warehouse

- A 32,000 sq.ft. warehouse with over 25 ft. of operational high, to cover specialized cargo, sensitive machinery, industrial components, general cargo, and weather sensitive cargo.

- Berth Length
 - 1,006.09 meters
- Draft Along Berth
 - From 12.19 to 12.80 meters
 - San Juan Bay Max. Draft
 - 11.58 meters (as certified by USCG)
- Reefer Rack
 - Total 480 plugs (250 electrics / 230 power plants)
- 9 Diesel Power Generator Plants
- Dangerous Cargo
 - Terminal is certified by the USCG in order to handle HAZMAT including 1.1, 1.2, 1.3, and 5.1 cargos (special procedures may apply).
- Dispatch and Receiving Lanes
 - In June 2006 a new dispatch gate was completed with an infrastructure which includes cameras capturing images to assist on the dispatching and receiving containers thru the 8 lanes. We currently process approximated 600 containers in and out per day.
- Recent Expansions
 - Additional 900' of rails for our Kone Cranes, expanding our rails up to 1,800 linear ft. of 100 ft. gauge rails.
- Containers inspections made by handheld devices are immediately transmitted to our systems to obtain real time inventories.
- EDI transmissions capable with which you can currently download from our website x12.315, x12.322, x12.324. EDI reports, or upon request and proper coordination we can automatically upload your headquarters database with the same. We are also open to specific EDI transmissions request projects for which our clients has often inquire.
- Agency Remote Delivery Approval (ARDA office) recently created tool that can handle remote delivery or approval for your containers.
- Lines currently served: Mediterranean Shipping Co., China Shipping, CMA-CGM, CCNI, CSAV, Evergreen, H. Stinnes, K-Line, NYK Line, Tropical Shipping, Wallenius-Wilhelmsen Lines, Sea Star* and Trailer Bridge* (*Domestic Lines), also we handle Bacardi vessel importing and exporting molasses, rum, and alcohol.

Operations Department

With 1006 meters of berth length and the best of equipment in the San Juan Bay area, Intership is capable to servicing 4 vessels at the same time.

Our Standard Operating Procedures assure high productivity and, with careful supervision, we avoid situations which might lead to delays or increased costs.

Our Planning Department uses the Plan Master Program to transmit BAPLIE on EDI Files. Thanks to our costumed computer system we provide real-time updates of all the containers information as we work the vessel, and as soon as the job is done, all the documents such as stow plans, discharge and loading lists, and others, are transmitted back to our clients.

Equipment

As mentioned before our operations equipment is the newest and largest fleet in the San Juan bay.

Equipment details and basic specifications as follows (please see photo gallery):

- 2 Kone Post Panamax Container Gantry Cranes.
 - Outreach – 135'
 - Lifting high – 100'
 - Capacity – 40 mt under spreader.
- 2 CMI Panamax Container Gantry Cranes (recently refurbished).
 - Outreach – 115'
 - Lifting high – 82'6"
 - Capacity – 40 mt under spreader.
- 3 New Gottwald Containers and Break-Bulk Cranes.
 - Outreach – 167'3" from crane center.
 - Lifting high – 126'3"
 - Capacity – 140 mt under hook and 41 mt. under spreader.

- 19 Kalmar Reach Stackers with a capacity of 40 tons.
- 4 – 18 tons Forklifts.
- 2 – 15 tons Forklifts.
- 7 – 4 tons Forklifts.
- 4 – 5 tons Forklifts.
- 55 Yard Tractors.
- 30 Bomb-carts.
- 1,550 Chassis (combined between 20', 40', 45').
- 6 Emergency Tower Light Sets.

Security

With only one (1) gate, our Terminal offers the best security in the San Juan Waterfront for all our customers' cargo. Our Terminal is certified with the following Federal Agencies Certifications and services:

- CTPAT
- USCG Facilities Security Plan
- OSHA Partnership
- USCG Dangerous Cargo Facilities
- CBP Radiation Portals Monitors
- X-Ray Container Inspection
- TWIC Compliance Policy
- Drug Free Policy

Our Security is complemented through the Terminal by various 24 hours surveillance close caption cameras and our own security guards.

Customer Relationship Management

In order to improve our processes, facilitate access to information, and optimize our services, Intership has developed a new centralized mechanism through its new Customer Relations Solutions Department. Our goal is the optimization of our services throughout an effective canalization of the available resources, precise, reliable, and always available.

The Customer Relations Solutions Department manages and provides solutions to all type of situations related to: imports, exports, dispatch, stowage, insurance policies, storage, and equipment rental, among others. It serves consignees, shippers, maritime lines, agencies, truckers, and public in general, avoiding intermediaries and at the most promptly manner.

Since the opening of the department our customer service has improve dramatically. All our customers are more than please due to our immediately solutions of any kind of situations that may arise.

InterShip Subsidiaries Companies and Services

In order to compliment our services, InterShip counts with a set of subsidiaries which are detailed below:



Marine Asset Management (MAM)

Marine Asset Management's mission is to provide our customers with a tracking, validation, and collection service system for tariff established equipment usage due charges prior to its return. Using our innovative systems, carriers will be able to offer their clients tracking, calculating and payment of container usage due charges through a variety of convenient methods.

Equipment availability is a key factor in any carrier's ability to render service to their customers. MAM understands this and provides the industry with innovative resources to reduce equipment return time and maintain efficient and cost effective processes.

For MAM, providing carriers with the needed tools to improve their equipment return time and, thus, satisfy the equipment demands of today's market is more than a process – it is a commitment. Our clients can be assured of receiving 100% of their collections.



Sea Air Systems

Another subsidiary of Intership is Sea Air System – which provides the services of global logistics comprised of export, import, US Customs Brokerage, warehousing and distribution that exceeds the requirements set forth by our clients.

Our Services are:

- Complete Warehousing and Distribution System.
- Deconsolidation of Domestic and International Cargo.
- Documentation Management Service.
- Freight and Trailer Movements.

Basic Service for Warehousing and Distribution System:

- Receive and verify merchandise.
- Verify and check product identification and quantity.
- Selection of the product, quantity and lot number according to release information.
- Storage of your products in a clean, dry, well ventilated and organized warehouse.
- Maintain an updated and correct inventory of all products kept in storage.
- Perform a physical inventory upon your request, or at least every 3 months.
- Storage of you products in a clean, dry, well ventilated and organized warehouse.

Facilities:

- Warehouse Space
 - 35,000 ft2 space availability with 1,200 regular pallet size capacity
- U.S. Custom Container Freight Station for foreign or In-Bond Cargo
- Container and Trailer Parking
- Fully Equipped Offices
- Security Guards 24/7

- General Liability Insurance
- Fully Customer Oriented Team
- Warehouse is treated by renown exterminating company at least once per month

Sea Air is strategically located in the Puerto Rico Free Zone #61, where local authorities, such as: Tax Office [Hacienda] and U.S. Customs are situated.

Contact Information

TELEPHONE DIRECTORY

INTERSHIP - PIER M

P.O. Box 9022748, San Juan, P.R. 00902
 Street C Final, Port Zone, Pier M
 Puerto Nuevo, P.R. 00920
 Tel: (787) 706-1550 Fax: (787) 706-1815

INTERSHIP - ADMINISTRATION OFFICES

Menaco Building 2nd & 3rd Floors 550 Road 5
 Luchetti Industrial Park
 West Marginal, Bayamón, PR 00961
 Tel: (787) 778-2355 Fax: (787) 778-2365/2310

MARINE OPERATIONS / 787-706-1550

232	Renzo Román, VP	787-403-1493
253	Antonio J. Claudio, Senior Mgr.	787-403-2160

INFORMATION SYSTEMS

240	Ricardo Medero, Program Analyst	787-503-0069
226	Víctor Ocasio, Coordinator	787-403-2159

PLANNING

255	Frank Ortiz, Manager	787-510-5038
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CUSTOMER SERVICE / 787-706-1550

	Yaleris Sánchez, Representative	787-706-1550
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TERMINAL

222	Joe Garcia, VP	787-504-3084
293	Eddie Rodriguez, Manager	787-231-5004

CRANE DIVISION / 787-706-1745

236	Carlos Nogueras, VP	787-403-2163
	Antón Méndez, Manager	939-397-7338

RISK ADMINISTRATION

296	Doris Cordero, Manager	787-340-0936
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SUBSIDIARIES:

ADMINISTRATION BAYAMON / 787-778-2355

252	David Segarra Jr., President	787-409-5751
255	Anthony Vázquez, COO	787-403-2162
224	María Caraballo, CFO	787-403-2165

SEA AIR SYSTEM 787-273-8200 Fax 787-273-8203

	Gloria Velázquez	787-565-4617
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SAFETY & SECURITY

288	José Rodríguez Ortiz, Manager	787-408-1111
299	Víctor Delgado, Officer	787-505-2965

MAM - MARINE ASSET MANAGEMENT Fax 787-273-3051

787-273-1441 / 787-273-1442 / 787-273-1443		
	Marcel Sanabria, Manager	787-340-0969

MAINTENANCE DIVISION / 787-273-9934

237	Enrique I. Sosa, VP	787-403-2164
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OCEANIC / 787-625-2700 Fax 787-625-2704

	Waleska Negrón, General Manager	787-244-0055
	Johnny Arroyo, Commercial Director	787-409-6927
	José Dávila, Operations Manager	787-370-3802

Photo Gallery



Pier L

Completed on March 2009





Piers M, N and O





Intership Terminal

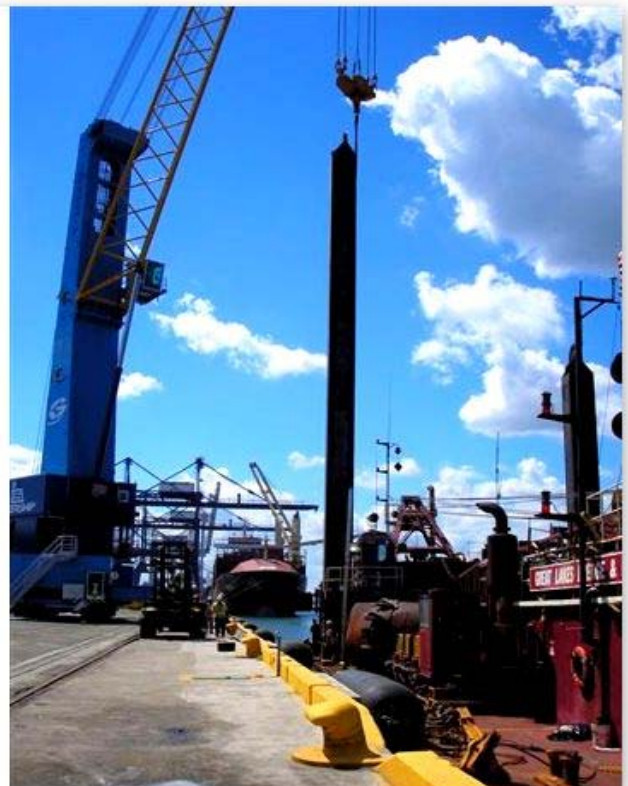
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Our operations equipment is the newest and largest fleet in the San Juan Bay.





Cargo Inspections

Sensitive Cargo Handling





CMI Panamax Container Gantry Cranes recently refurbished



19 Kalmar Reach Stackers with a capacity of 40 tons



A new parking lot area was shaped, very near the apron. This new parking area shortens driving distance, lowering the probabilities of accidents in the terminal and also, increases our production by 20%.



Ro-Ro Yard Area

(autos & machinery).

